

CASE STUDY

Technology Company Technology GA TAKEOVER

CHALLENGES

The client had Ease and was not happy with the system or service provided by their existing technology vendor. For example, after 8 months they still did not have a live feed to their ancillary carrier. However, this was a new ancillary and voluntary carrier and they did not want any disruption there. Incumbent technology vendor was the GA on all non-medical lines of coverage.

SOLUTIONS

BEST was able to fund the technology by taking a GA BOR on all non-medical lines.

A dedicated client manager was assigned to the account and met with the client for two "workbook sessions" to help them gather and provide the data necessary to rebuild their benefits administration system on Employee Navigator. After all information and census data was provided, the system was ready to use for new hires in under two weeks.

Eligibility management was used to process the enrollments during the next several weeks as the integrations and 834 file feeds were established.

RESULTS

The client is much happier on the new system and had a live integration with their ancillary vendor in 5 weeks. Live 834 EDI file feed to the medical carrier was established in 8 weeks.

AT A GLANCE

Demographics

- 121 active employees
- Situs in CA
- 2 Health carriers

Existing Benefits

- 8 Health plans
- HSA
- 1 dental plan
- 1 vision plan
- Group term life and AD&D
- Group short-term disability
- Group long-term disability
- Voluntary life and AD&D
- FSA
- Voluntary accident
- Voluntary critical illness
- Voluntary hospital indemnity
- Legal Shield

Product	In-Force Annual Premium
Dental	\$189,394
Vision	\$20,956
Group Term Life	\$31,214
Voluntary Group Term Life	\$13,156
Short-Term Disability	\$9,529
Long-Term Disability	\$26,769
Worksite	\$29,007
Total Annual Premium:	\$320,025
Total Cost to Employer:	\$0



"BeneChoice made the enrollment process so much easier for us. They know the software very well and were able to set up their plan quickly. We loved that they had knowledgeable counselors onsite to support us and our employees throughout the process."

HR Generalist